JOSE GUILHERME BROL LEAL

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EDUCATION

University of South Florida – Tampa, FL **Graduation: May 2029**
B.S. Business Analytics & Artificial Intelligence
B.S. Finance *GPA: 4.0*
Early Career Programs: Goldman Sachs Possibilities Series | Citi Freshman Discovery Program | Career.edYOU Academy | Early Insights into Barclays Series | Morgan Stanley Early Insights Program | Jefferies Investment Banking Insight Day | JPMorgan AWM Morning@Morgan

PROFESSIONAL EXPERIENCES

Finacap Investments **Recife, Brazil**
Asset & Wealth Management Intern *May 2026 – August 2026*

- Supported operations at one of Brazil's leading independent asset managers (**R$2.3 billion AUM**), building a custom CRM and banker dashboard platform for the Wealth Management team and developing an internal solution to track client portfolios, contributing to a **15% increase** in client onboarding efficiency and a **12% increase** in client conversion rates
- Conducted due diligence on **220+ active ETFs** listed on the Brazilian Stock Exchange (B3) for the Asset Management team's fund allocation process, developing an AI agent that scored and ranked each ETF by liquidity (ADTV), AUM, and tracking error, resulting in the addition of **5+ ETFs** to the firm's **R$1 billion** equity fund and an overall increase in fund positions
- Independently designed and built a governance monitoring platform for the Investment and Credit Committee, tracking corporate governance, leadership, and ownership structure across **28+ public companies** in Mauritsstad fund holdings, with an earnings/M&A calendar and an AI agent delivering hallucination-safeguarded quantitative and qualitative analysis of management

Tapa de Cuadril Restaurant Chain **Recife, Brazil**
Business Analyst Intern *May 2022 – July 2022*

- Analyzed inventory inefficiencies and created a novel chicken burger recipe using previously discarded chicken meat, optimizing resource utilization and improving operational margins, which increased sales by **7% monthly** through its addition to the menu
- Automated **bimonthly** menu pricing by building an AI-powered system that pulls COGS and gross margin percentages and adjusts prices based on supply and demand constraints, macroeconomic outlooks, inflation, and interest rates, while flagging logistical and operational bottlenecks
- Managed online delivery for **2+** restaurants with a weekly volume of **$2,000+**, overseeing **50+** product listings and pricing updates as the main contact for delivery partners, strengthening digital presence and growing delivery revenue **5%** during the period

LEADERSHIP/EXTRACURRICULAR EXPERIENCE

Investment Club at USF **Tampa, FL**
Strategic Investment Group Associate, Technology Team *January 2026 – Present*

- Led a team of **two analysts** in equity screening, due diligence, three-statement modeling, and TAM/SAM/SOM analysis using Bloomberg Terminal and S&P Capital IQ, and defended pitch decks before a **60+** member Investment Committee of finance professionals to support security selection for an **$850,000** Merrill Lynch Wealth Management student-managed fund.
- Conducted fundamental investment research on Take-Two Interactive (NASDAQ: TTWO) using Bloomberg Terminal and discussions with company IR representatives; built a three scenario DCF and a reverse DCF showing the $203.69 current stock price implies 3.2% FY28E to FY31E revenue CAGR vs. our 6.2% (3% delta), deriving a $419 price target (105.7% upside, 2.1x MOIC, 16.4% IRR), resulting in the stock's inclusion in Fund III of the Merrill Lynch fund

Global Investment Research Analyst, Technology Team

- Conducted fundamental equity research on ACI Worldwide (NASDAQ: ACIW), forecasting EBITDA from $435M to $629M by FY2030 using Bloomberg Terminal and S&P Capital IQ; built a three scenario EV/EBITDA exit DCF deriving a $74.19 price target (89.9% upside, 2.2x MOIC, 20.0% IRR), resulting in coverage initiation in the Merrill Lynch fund

BRASA at USF **Tampa, FL**
Outreach Analyst *June 2026 – Present*

- Represented BRASA at USF, the largest chapter of the world's largest Brazilian student-led organization, serving a community of **800+ members** across USF's campus and supporting the **$50,000+** BRASA Scholarship Fund, which awards scholarships to Brazilian students
- Built partnerships with **5+** local businesses and startups and managed BRASA's website and front-end development, then identified a gap in student-alumni engagement, ultimately developing an alumni mentorship program pairing **40 undergraduate** students with **40 alumni**
- Facing a team in last place as the youngest competitor in USF's Nault Center for Entrepreneurship Cup, stepped up as team captain, built BoostIQ, an AI-powered restaurant analytics app, and delivered the final round pitch, leading the team to finalist and securing a **$500+** prize for BRASA's scholarship fund

Association of Information Systems (AIS) **Tampa, FL**
Technical Events Coordinator/Treasurer *December 2025 – August 2026*

- Overseeing AIS's programming budget, managed **$1,500+** in club funds, allocating resources across technical workshops, speaker events, and member engagement activities to drive consistent event execution, and built a semester budget plan based on the number of planned events
- Aiming to expand technical programming, reached out to **40+** information systems professionals and ideated and ran **7+** workshops and speaker events with top industry leaders, managing scheduling, room setup, and attendee communication
- Sourced a speaker with data analytics experience at Amgen and organized and hosted a technical event for **40+** attendees, developing the event agenda and promotional materials while coordinating speaker preparation and full event execution

HONORS AND AWARDS

- USF Latin American and Caribbean Scholarship (**$22,500/Year Merit-Based Scholarship)** | International Student Scholarship (**$1,000/Year)**
- Finance Talent Pathway New York Trek Scholarship **($1,200)** | We Are All One BRASA Scholarship **($1,000/Year)**
- Ambassador at Ruvo (Y-Combinator Summer Batch 2025) **($1,000 Scholarship)** | Selected Participant at the **Harvard University** Hackathon
- **1st place** at the Hack the Bay Hackathon (**$2,000+ in prizes**) | **2nd place** at the Code & Croak Hackathon by Crebit (a16z) (**$500+ in prizes**)
- **2nd place** at RAIN Startup Competition **($500+ in prizes**) | Finalist at SharkMakers Startup Competition | Fall 2025 & Spring 2026 Dean's List
- **Silver Medal** in Mathematical Finance Olympiad of Brazil (2023) | **Medal of Honor** in the Canguru Mathematical Olympiad of Brazil (2024)

SKILLS

Technical Skills: Accounting Fundamentals (CFI), Python, DCF Modeling (Wall Street Prep), Excel Crash Course (Wall Street Prep), Financial Statement Modeling (Wall Street Prep), Power Point Crash Course (Wall Street Prep), Introduction to Subagents (Anthropic), Claude Code (Anthropic)
Languages: Portuguese (Native), English (Fluent), Spanish (Intermediate), and French (Beginner)
Personal Interests: Soccer, basketball, UFC, Boxing, BJJ, Tennis, Padel, Volleyball, Rock Climbing, and Cooking